

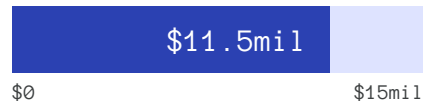
# Acme Co. Sales Pipeline Report

March 1–31, 2019

Total Opportunities

48

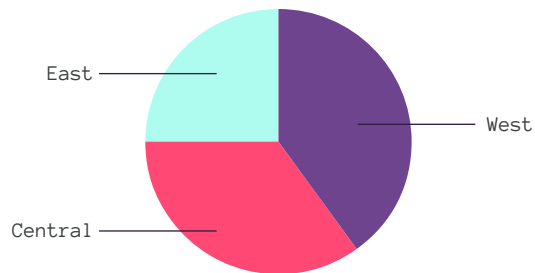
Sold vs. Budget (this quarter)



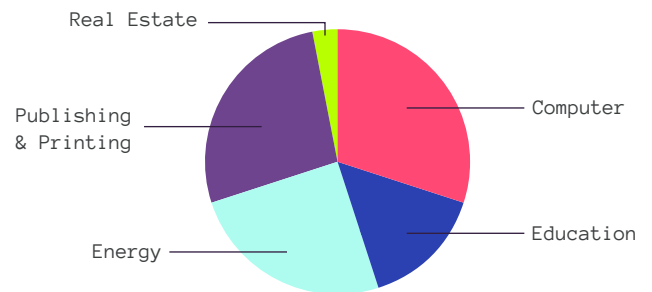
Won Revenue (this period)

\$6.3mil

Won Revenue by Region



Won Revenue by Industry



Win Rate

33%

Revenue Growth Rate

15%

Average Time to Close

98 days

Highest Priority Accounts for Closing



Sales Reps by Revenue

